

Corporate Overview



January 2004

CSP Japan, Inc.

INTRODUCTION

CSP Japan, established in 1987, has been providing consulting services to the public/private space sectors on the current and future space activities.

CSP Japan is a regional agency and a partner of CSP Associates, Inc., the leading U.S. aerospace and defense consultant. Its global network contributes to Japanese space policy development and the potential space ventures planning.

The international market calls for dual-use of space technology and space utilization for socio-economic benefits. CSP Japan serves as an important field player for the global space community.

BUSINESS OPERATIONS

AEROSPACE POLICY/BUSINESS CONSULTING

- Policy planning for the future cooperative space programs
- Assessment of business opportunities for Japanese companies in the international market
- Study on space policy and initiatives of government/industry in spacefaring nations
- Study on possibility and impacts of M&A in aerospace industry

AEROSPACE INFORMATION SYSTEMS

- Planning, design and development of aerospace database

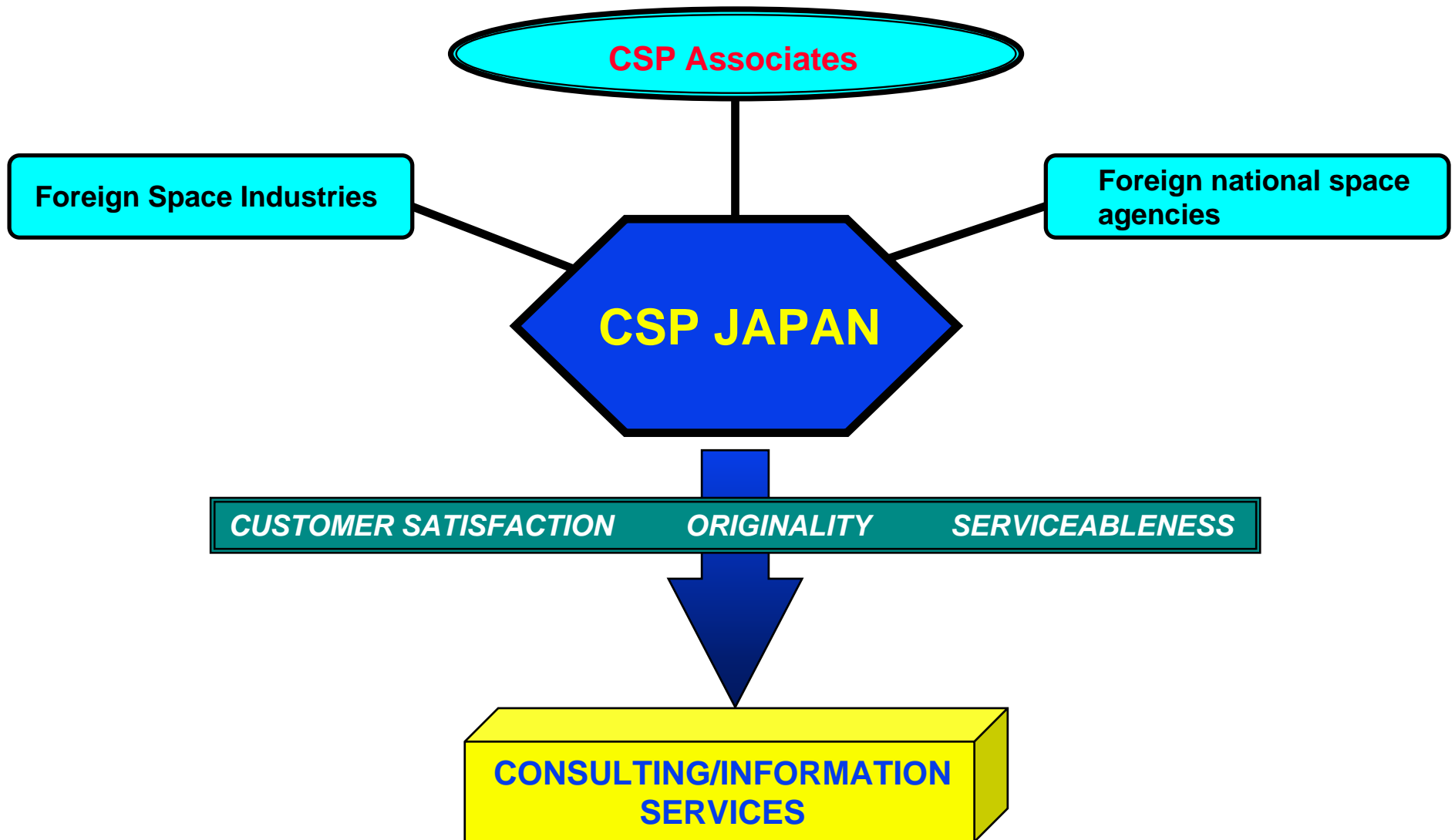
AEROSPACE EVENT COORDINATOR

- Planning, procurement and operation for exhibition
- Sponsorship for seminar and symposium
- Lecture in government agencies and universities

INFORMATION TRANSFER

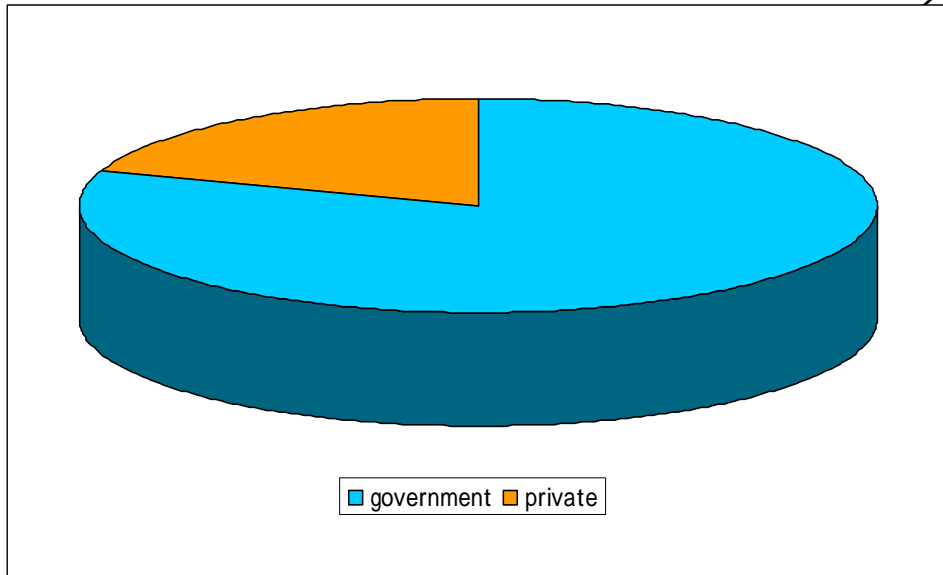


BUSINESS SCHEME

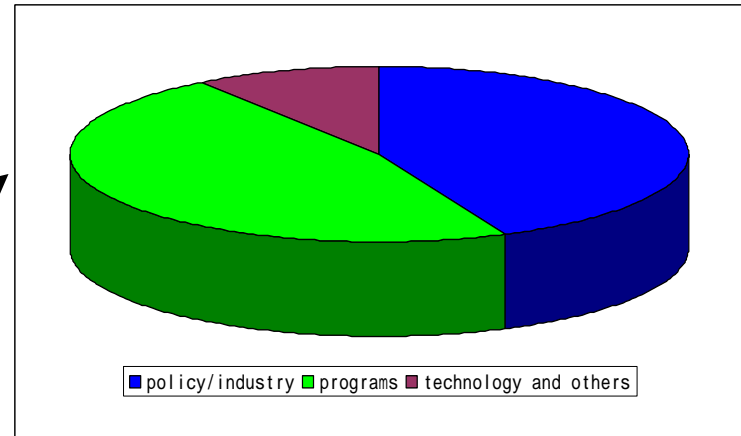


CSP-Japan's Sales Performance

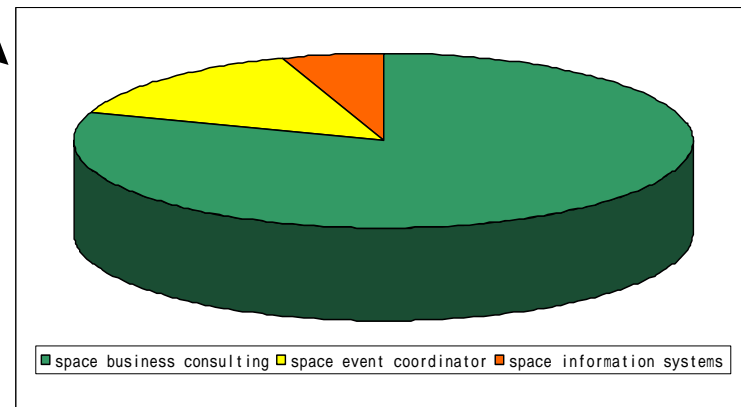
Sales Breakdown by Customers (FY2002)



Sales Breakdown of Research and Consultant Works(FY2002)



Sales Breakdown by Services(FY2002)



CSP-Japan's Major Customers

PUBLIC SECTOR

- 📖 Ministry of Economy, Trade and Industry (METI)
- 📖 Ministry of Education, Culture, Sports, Science and Technology (MEXT)
- 📖 Ministry of Public Management, Home Affairs, Posts and Telecommunications
- 📖 National Space Development Agency of Japan
- 📖 National Institute of Science and Technology
- 📖 National Aerospace Laboratory
- 📖 Society of Japanese Aerospace Companies
- 📖 The Institute for Unmanned Space Experiment Free Flyer
- 📖 Earth Remote Sensing Data Analysis Center
- 📖 Japan Space Utilization Promotion Center
- 📖 Japan Space Forum

PRIVATE SECTOR

- 📖 IHI Aerospace Co., Ltd.
- 📖 Mitsubishi Heavy Industries, Ltd.
- 📖 Mitsubishi Corp.
- 📖 Mitsubishi Electric Corp.
- 📖 Mitsubishi Research Institute, Inc.
- 📖 Mitsui Co. Ltd.
- 📖 Japan Manned Space Systems Corp.
- 📖 NTT Data Communications Systems Corp.
- 📖 Rocket Systems Corporation
- 📖 Hitachi, Ltd.
- 📖 Toshiba Corp.
- 📖 Tokyu Agency, Inc.
- 📖 Various US and European Aerospace Companies

Major Projects

○ Space Business Consulting (more than 400 projects in total)

- Trend Analysis of Space Development in 21st Century
- Ground Support for Earth Observation Satellite
- Promotion of Space Industry in Western Countries
- Astronaut Training in the U.S. Russia and Europe
- Analysis of Current and Planned Space Transportation Systems
- System Analysis Tool Developed by U.S. Satellite Industry
- Support for System Consideration of Advanced Applied Research Utilization
- Study on Commercialization of Space Environment
- Next-generation Commercial Rocket Industry
- Revision of Reading Book for Better Understanding of ISS
- Quasi-Zenith Satellite Systems Market Study

○ Space Information System Project

- Support for Homepage of Youths Experiments in Space (JUSTSAP-STARs)
- Satellites and Rockets Database

Sponsorship to Seminars and Symposiums

○ CSP Seminars

- **The U.S. Space Policy in The Next Administration (1988)**
- **Current Worldwide Space Policy Assessment (1989)**
- **The Globalization of Technology: Implications for the Future in Space (1991)**
- **Prospects for Space Development in the Post Cold War Era: An Assessment of the Future of US Civil Space Programs(1993)**
- **The Growing Role of the Private Sector in Space Exploration and Development (1998)**
- **Policy and Activity of US Reconnaissance Satellite and Commercial Satellite Imagery**

○ Space Law Seminars

- **The 1ST Space Law Seminar: Space Business and Law (1990)**
- **The 2nd Space Law Seminar: Toward the Solution of Space Debris Problems (1991)**
- **The 3rd Space Law Seminar: Aerospace Plane - Its Technological, Legal and Political Future (1992)**

○ Others

- **New Space Business Models for the New Century (presented to Japan Federation of Economic Organizations, 1999)**
- **NASA Environment and Policy Issues (presented to Japan Federation of Economic Organizations, 2000)**

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